



SALES & CATERING

Innovative Technology for the Hospitality Industry



From quick service to high-end restaurants, lounges to bustling bars, gift shops to pro-shops, the integrated Point-Of-Sale software *combines performance with ease of use.*

Designed for speedy processing of any purchases made, transactions may be cash, credit or room charge. *Receipts can be customized to your property's brand.*

CONTACT INFO

Skyware Hospitality Solutions
5100 Buckeystown Pike Suite 250
Frederick, MD 21704
(877)759-9329 (SKY-WEB)

FEATURES

General

- ◆ Graphic meeting room scheduling.
- ◆ Guest room group blocking with links to the meeting room.
- ◆ Automatic generation of confirmation letters.
- ◆ Automatic posting and invoicing.
- ◆ Multiple room booking.
- ◆ Combination rooms.
- ◆ Internal reports for different hotel departments.

Account Management

- ◆ Extensive reporting on accounts, contacts, new business, traces and communication records.
- ◆ Trace calendar for easy access to traces and tasks.
- ◆ Easy access to bookings, history, competition and qualifications - all from one form.

Sales Management

- ◆ Completely integrated with the Skyware PMS hotel property management solution so an interface is not required.
- ◆ Guest rooms, guest/group services, guest/group messaging and functions are managed from a single form in the sales management software.
- ◆ Qualification forms give excellent yield management capabilities comparing new business to booking pace, budget and group-in-house.



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Whether its a conference, a wedding, a business event or a social event, revenues from these functions make up a significant portion of any hotel's business. And with no two events alike, managing the requirements of each so that the event holder is proud and worry free is the key to the success of the hotel's business.

FEATURES

Catering Management

- ◆ Drag-and-drop menus makes managing events, dates, hotel assets, and customer expectations quick and easy.
- ◆ Quick event entry allows for last-minute entries into the system by combining three tasks all on one simple-to-manage form.
- ◆ Banquet postings are integrated into the Property Management so that room reservations can be seen along with sales and catering functions.

Operations

- ◆ Flexible report generator allows for custom reporting. Of any time frame.
- ◆ Standard BEO (Banquet Event Orders) proposals are automatically generated. By the system.
- ◆ Complete flexibility when creating BEOs (Banquet Event Orders).
- ◆ On-screen displays allow user quick access to account bookings and functions.

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